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This is to certify that myself write this thesis entitled "**A Pragmatic Analysis of Positive Politeness Used by the Characters Jesse Wallace and Celine in the Movie Before Sunrise**". It is not plagiarism or made by others. Anything related to others' work is written in the quotations, the source of which are listed in the bibliography. If this pronouncement proves wrong in the while, I am ready to accept any academic punishment, including the withdrawal or cancelation on my academic degree.

Surakarta, 25 July 2018



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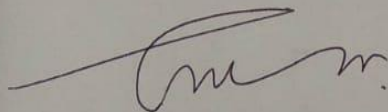
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Title : **A PRAGMATIC ANALYSIS OF POSITIVE
POLITENESS STRATEGIES USED BY THE
CHARACTERS JESSE WALLACE AND CELINE IN THE
MOVIE "BEFORE SUNRISE"**

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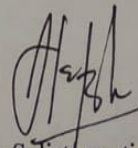
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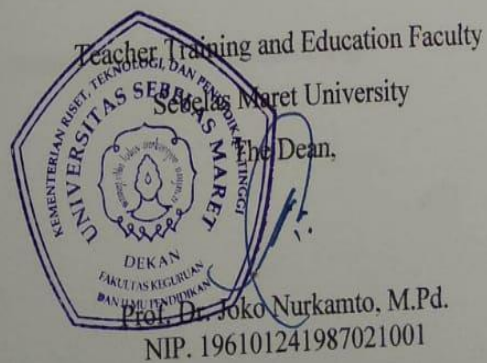
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ABSTRACT

Wismoyo Adi Nugroho. K2211092. **A PRAGMATIC ANALYSIS OF POSITIVE POLITENESS STRATEGIES USED BY THE CHARACTERS JESSE WALLACE AND CELINE IN THE MOVIE “BEFORE SUNRISE”**. A Thesis: Teacher Training and Education Faculty. Sebelas Maret University, Surakarta, 2018.

The objectives of the research are 1) to explain how positive politeness is used by the characters of “Before Sunrise” movie and 2) to explain the factors influencing the characters to apply those strategies in “Before Sunrise” movie. Before Sunrise is a 1995 American drama film directed by Richard Linklater and written by Linklater and Kim Krizan. This is a descriptive, qualitative research. Descriptive qualitative method is done by collecting, analyzing, classifying, and interpreting the data.

The techniques used to collect the data are watching the movie, reading the movie transcript, taking notes on the kinds of positive politeness strategy used, identifying the utterances, and giving code to the utterances. The researcher analyzes each data based on context, positive politeness strategy, and factors influencing the use of positive politeness strategy.

The findings of the research are 1) positive politeness employed in every utterance which has specific context that can be identified by the situation when the sentences is uttered, and the goals that the speaker wants to be achieved and 2) there four factors influencing the use of positive politeness strategy in the movie, which is, payoff, social distance, relative power, and ranking of imposition.

Keywords: politeness, positive politeness strategy

MOTTO

“I’m harder, harder, harder, harder, harder than a rock.”

AC/DC

DEDICATION

With all my honor and love, this thesis is dedicated to:

- My beloved parents, Ayah Bibit and Bunda Yupi.
- My brothers, Bagus-Arul-Khresno.
- All my friends

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Praise and thank to God the Almighty for his mercy to me so that I am able to finish this thesis. I would like to express my deepest gratitude and appreciation to:

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This thesis is expected to provide positive contribution in English language learning and it can enrich the reference of teaching and learning English.

Surakarta, July 2018

The writer,

Wismoyo Adi Nugroho

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